

INPROFILE

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Cabinet Upgrade

If your machine runs an Apple Macintosh, it is down to the core, obsolete and at high risk of catastrophic failure

While your Wintech machine may still be mechanically sound, the electronic components and software have become obsolete and no longer supported.

You need to be prepared, before the inevitable occurs, as lost production and downtime are costly events, a scenario that every smart business owner is keen to avoid.

Wintech Engineering Customised Pricing
The solution is a new control cabinet, designed and manufactured to your specific machine.

In addition to all electronic components being up-to-date, the new control system will add valuable new features to your machine, including but not limited to:

- A new completely sealed cabinet, with air conditioning system, allowing the internal components to run at optimal temperatures for durability.
- New independent safety logic, for equipment and personal protection.
- Designed to fully comply with CE standards, including EMC protection.
- A new industrial computer running Windows 11 Industrial Professional, with a touch screen monitor, designed for industrial operations and is compatible to dual and/or triple screen, resistant to liquid and impact.
- Latest version of Profiler Software, with many new features and tools and fully compatible with old drawings.
- New motor drives and new inverter (where applicable), this allows the machine to cut faster blocks, get the cutting speed consistently depends on the material.
- New and faster control with machine diagnostic and machine alerts log.
- New heavy duty wireless control handset.
- New labelling to the machine before necessary, with shading against external interference.

Support Training
The new cabinet has numerous new features and has the superior diagnostic capabilities, hence we are able to support our Customers far better. New version of Wintech software system will incorporate a dual language capability to allow Production Managers to use in the current and job by job performance of their machine.

The above provided will also archive your Service. Businesses to follow the recent operating history and this diagnostic feature respectively.

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Want to upgrade your [control cabinet](#) to the latest operating system and Profiler software? Talk to us about whether your machine is suitable.

New Parts Catalogues



Increase productivity, decrease maintenance costs and protect your warranty by using only genuine Wintech parts and consumables.

Ask about our new [Parts Catalogues](#) for your machine.



Pete Stephens speaks with Beau Green, General Manager at Coolfoam, about a recent upgrade to their old machine.

Wintech Machine No.030 Cutting Again.

Like a phoenix rising from the ashes, Wintech Fastwire machine No. 030 has recently been given a new lease on life and is set to double production for Coolfoam, one of our valued customers in Adelaide, South Australia.

With more than 20 years' experience in the foam industry, Coolfoam provides a wide range of profiling and converting services. From their facility in Edinburgh North, they service a customer base all across Australia, and take pride in their team and the service they deliver.

Fastwire machine No. 030 was one of Wintech's earliest production units and first was installed 35 years ago in May 1987. When I spoke with the Coolfoam General Manager Beau Green, he advised me they had purchased it some time ago second-hand **"at a very good price"**. Based on his previous experience with Wintech equipment, when it came onto the market, he snapped it up. The machine had been well-used in the past and was somewhat run-down, with limited operating capacity. Beau said it was **"a testament to the robust build quality of Wintech equipment that the machine continued to operate for several more years with very limited maintenance"**. In 2013, Coolfoam added a brand new Wintech Fastwire machine to their operations, and the well-worn machine No. 030 slowly deteriorated until finally being retired, at least for a while.

Fast forward a few years, and Coolfoam was purchased by Insulshop of NSW. With growing demand and new opportunities, a [coolfoam](#)



Foam Expo Europe 2022

Wintech will be exhibiting at Foam Expo in Stuttgart, Germany. The exhibition runs from November 8 - 10th. This is a great opportunity to view the latest products, services & equipment in the industry, speak to product specialists and to hear from a wide range of [guest speakers](#).

We would love the opportunity to talk through the features and benefits of our range of [Wintech CNC contour cutting machines](#) and how they will help your business to increase productivity, safety and profitability.

Venue

L Bank Forum (Hall 1),
Landesmesse Stuttgart GmbH
Messepiazza 1, 70629 Stuttgart,
Germany

Wintech Booth #820

We look forward to seeing you at the show!

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review of assets was carried out, and the decision made to restore the old machine No. 030. Beau then contacted Wintech and arrangements were made for our service technician, Brad Eccles, to carry out a near-complete mechanical rebuild on site. Beau was delighted by Brad's dedication to the task at hand and commented ***"I was so impressed with his commitment to getting the work done, Brad would work through lunch breaks and long days in order to get the repairs completed in a timely manner"***.

In addition to mechanical repairs, the machine received an upgraded Control Cabinet which is part of Wintech's Obsolescence Planning. Changing from the old Apple Mac platform to the latest Windows 10 platform, the new cabinet comes with the latest Profiler Software, Wireless Handset and numerous other internal upgrades. Beau mentioned how much he likes the Wintech nesting software, saying ***"It's very easy to use and quick to train others on"***.



The old Apple Mac control system.

It was great chatting with Beau and hearing more about what he has enjoyed about the Wintech product and the support he receives.

What pleases you most about working with Wintech machines? ***"The product is faultless; you can see the quality in the construction and the Wintech software makes it so easy to use"***

What will having machine No. 030 back up and running mean to your business? ***"It will allow us to double our productivity and to train new operators without interrupting our normal production."***

When asked what reason he would give when recommending others to deal with Wintech. Beau responded ***"Jim Twedde and the whole team at Wintech are easy to do business with. They're friendly, fast to respond and their parts support is great"***.

Thank you to Beau and the whole Coolfoam team! We appreciate your business and enjoy being there to help.

