

# INPROFILE

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## Have you got enough wires in stock?



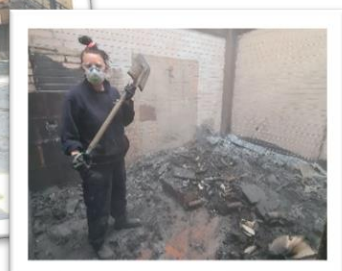
Wintech not only make the machines to cut your foam. We made the machines that make the best wires for cutting your foam. So you don't get caught short, we plan to be in touch!

## Don't just take our word for it!



There is nothing more rewarding than hearing our customers talk about the wonderful experience they have had dealing with Wintech team and how our product and service impact their business.

Visit our [Customer Feedback](#) page on our website to review what some of our customers have had to say about their Wintech experience.



Fiona "digging in", the whole team pulled together, certainly some more than others, to clean up the aftermath of the fire.

## 2023 brings a new era of growth for Wintech Engineering.

I had hoped to get this copy of InProfile out sooner but it is good to say that there has been so much going on it is coming to you later than planned.

As the team closed for Christmas in 2021 we were dealt a horrible blow when a fire from an adjoining business destroyed our parts store, engineering bay, lunchroom, and 3 production bays. With the owner of the business overseas visiting family, the team pulled together to secure the property and prepared mentally to return from the break ready to rebuild.

Despite losing our entire parts holding, we quickly regrouped and kept customers supplied with critical parts to keep their machines running without loss of production.

It was great for the team to close out 2022 with a team lunch in the almost restored workshop and be back in production by February this year.





## Interzum, Cologne 2023

Wintech is looking forward to exhibiting at Interzum trade fair in Cologne, Germany. The trade fair offers players in the furniture industry and interior design the ideal environment to present newly conceived solutions to an international audience.

We would love the opportunity to talk through the features and benefits of our range of Wintech CNC Contour Cutting machines and how they will help your business to increase productivity, safety and profitability.

Wintech - Shaping the future of foam cutting.

### Venue

Hall 10.1, Koelnmesse GmbH  
Messeplatz 1, 50679  
Cologne, Germany

### Wintech Booth #H-061

We look forward to seeing you at the show!

For more information see our News page on our website:  
<https://www.wintechengineering.com.au/wintech-news/>

### Contact Us:

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With the rebuild underway and Covid-19 travel restrictions waning it was time to get back into the market and drive sales of new machines. By June Wintech exhibited at Foam Expo in Detroit and again at the Stuttgart show in November. It was great to get out amongst the market, mixing it up with our customers and industry friends.



With a new sense of optimism about market opportunities. Jim has set a trajectory of growth for the business with big plans to continue the growth of our representation in the USA and European markets. To date, in 2023 our local team in NA has carried out several successful installs with more orders currently in transit and production. Our UK and European orders also continue to grow. We have almost completed and are ready to ship another two Wintech DOZ machines. Both machines are additional units being delivered to existing Wintech owners who are growing their businesses.



To maintain the momentum and allow Jim to focus on the strategic growth and development of the business, several key organisational positions were implemented.

**Pete Stephens** – In August I joined this great team as Sales & Marketing Manager. I bring many years of experience in capital sales and look forward to sharing the stories of the continued growth and success of Wintech and our valued customers.



**Louis Monaghan** - Returned to the business in September as Operations Manager. Louis continues to streamline our production processes to ensure we are well-positioned for continued growth and delivering the best-in-breed CNC Contour Cutters.



**Brandon Swan** – Earlier this year we welcomed a new Engineer to the team to head up our [Autronics](#) business. This drives our engagement in new automation markets and allows us to bring new technologies to our Wintech range.



**We wish you a prosperous future and look forward to sharing the journey with you!**